

MANAGE

MANAGECFO.COM

MANAGE
CFO TOP 10
BUSINESS VALUATION
SERVICES PROVIDERS - 2024



BUSINESS VALUATIONS

EDITION



TOP BUSINESS VALUATION SERVICES PROVIDER 2024

AWARDED BY



Grigsby Forensic & Valuation

Charles Grigsby: A 50-Year Legacy of Business Appraisal

When it comes to finance and business, the role of experienced business valuation professionals is paramount.

One such renowned industry expert is Charles Grigsby, founder of Grigsby Forensic and Valuation. His half-century of experience equips him to conduct accurate business valuations and navigate their complexities, thereby providing decision-makers with crucial insights to formulate strategies.

A certified public accountant (CPA) and former IRS auditor, Grigsby applies his wealth of expertise to determine the accurate value of clients' businesses. His meticulous valuations adhere to government agency standards, ensuring the appraisal reports are precise and reliable. Having successfully helped numerous clients make financial decisions, Grigsby's transformative impact rightfully earned him a place among 'Marquis Who's Who Top Business Owners 2023'.

"I strive to stay ahead of evolving methodologies and best practices to enhance the accuracy of my valuations continually," says Charles Grigsby, founder of Grigsby Forensic and Valuation.

His ongoing pursuit of prestigious university certification testifies to his dedication to continuous learning. In addition to various business valuation and forensic accreditations, Grigsby recently attained advanced valuation certification from the New York University Graduate School of Business. This instills confidence in clients, affirming them of his ability to handle diverse and complex business appraisal requirements. These global accreditations empower Grigsby to effectively serve clients across industries like agriculture, technology, and law.

This extensive experience and education enabled him to develop a structured methodology, which forms the core of his business valuation process. Grigsby adeptly blends income and market approaches and applies relevant sub-procedures to infer a fair market valuation, thereby reducing the possibility of discrepancies. For instance, 20 comparables are chosen to create a reliable sample for the market approach, and polynomial regression is used to reduce the impact of outliers on the final appraisal report.

Grigsby's capacity for objective analysis makes him a valuable asset in the business valuation industry. He



Charles Grigsby,
Founder

demonstrates this quality by employing diverse techniques to accurately evaluate crucial factors like risk, market competition, and a three-year growth trajectory without relying on subjective speculation. This approach enables clients to gain a holistic understanding of organizational viability. In addition, the CPA's prowess for objectivity is evident when undertaking responsibility as a forensic consultant and when quantifying loss-profit damage to assess the revenue loss inflicted upon a business by a specific occurrence.

A compelling case study illustrates how Grigsby's extensive experience enabled him to refine a personal injury law firm's appraisal

report drafted by his peer. The CPA identified significant flaws in the valuation, particularly its exclusive reliance on the income approach, which diminished appraisal accuracy and compliance with IRS Revenue Ruling 59-60. These inaccuracies were immediately rectified by implementing relevant sub-procedures within the income approach and applying the market approach with private equity comparables. In addition, Grigsby revised the company-specific risk rate from 15 to 5 percent, a decision aided by empirical data from Pepperdine Graziado Business School and other recent informative materials.

This success story best describes Charles Grigsby's proactive approach to staying abreast of informed of business valuation industry development. However, his area of influence transcends his commitment to his clientele. The National Association of Certified Valuators and Analysts (NACVA) recently appointed him as a coach for candidates tasked with drafting case studies to qualify as certified valuation analysts. In addition, his extensive courtroom experience affirming the accuracy of valuations further underscores his proficiency in guiding upcoming certified business valuation analysts.

Grigsby's efforts in advancing the standards of the business valuation industry position him as a reliable yet impartial partner to his diverse clients. This instills confidence in decision-makers crafting financial strategies, reassured by the support offered by the highly experienced professional. These credentials underscore Charles Grigsby's deserving inclusion in the esteemed 'Marquis Who's Who Top Business Owners 2023' list. [CFO](#)

Grigsby Forensic & Valuation



**TOP 10
BUSINESS
VALUATION
SERVICES
PROVIDERS
2024**

AWARDED BY
MANAGE
CFO

The annual listing of 10 companies that are at the forefront of providing Business Valuation services and impacting the marketplace